



VOLVO CAR MALAYSIA
CORPORATE FLEET PROGRAM 2026

Name of Entity: The Institution of Engineers, Malaysia
(IEM)

Introduction

CORPORATE PROGRAM

- Objectives

AVAILABLE MODELS AND CORPORATE DISCOUNTS

- All models
- Other benefits

CUSTOMER'S ELIGIBILITY

- Public Listed Companies (listed in bursa Malaysia), Government Linked Companies (GLCs), State Linked Companies (SLCs), Multi-National Companies, Leasing Companies, Small and Medium Enterprise/Sdn Bhd
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Corporate Program

OBJECTIVES:

- The Volvo Corporate Program has been designed to provide PLC/GLC/SLC/MNCs/Leasing, Small & Medium Enterprise/Sdn Bhd with advantage and benefits of owning a car that meets the highest safety standards and a sheer joy to drive; and
- Offer Corporate organizations with an alternative and trusted mobility partner.



Available Models & Corporate Discount

All Authorized Volvo cars sold in Malaysia:

UNITS PURCHASED	CORPORATE DISCOUNT
From first unit: XC60 & XC90	10%
From first unit: Other Models	8%

Note:

Fleet owners have the option to choose either corporate discount or current sales offer, whichever is higher.

Exclusive Corporate Discount by models (price in RM inclusive of SST):

MODEL	RECOMMENDED RETAIL PRICE (RRP) RM	DISCOUNT (RM)
XC90 T8 (PHEV)	434,888	43,488
XC90 B5 (Mild Hybrid)	418,888	41,888
XC60 T8 (PHEV)	362,888	36,288
XC60 B5 (Mild Hybrid)	328,888	32,888
EX90 Pure Electric	442,888	35,431
ES90 Pure Electric	339,888	27,191
EC40 Pure Electric	248,888	19,911
EX30 Pure Electric	208,888	16,711

** RRP price above is based on personal registration (excludes insurance and ownership endorsement fee).

Other Benefits

Pricing Relativity	Corporate discount OR current sales offer, whichever is higher.
Eligibility	Company, Employees/Spouse.
Program Validity	1 Jan 2026 to 31 Dec 2026.
Warranty	5 years unlimited mileage warranty inclusive.
Warranty (Hybrid/Pure Electric Battery)	8 years/160,000km whichever comes first warranty inclusive.
Credit Facilities	Credit facilities provided for company registered car only. Customers need to submit related documents and guarantee letter upon application of corporate discount. Subject to approval.
Customer Care	24-hour roadside assistance and dedicated customer relations center telephone hotline and email.
Volvo Car Financial Services	Competitive fixed rate and variable rate financing with fast-track approval.
Volvo Car Insurance Plus	Value added benefits (for more details, please contact your Volvo Fleet Champion)
Volvo Service, Genuine Parts	Available in 13 Volvo authorised workshop with trained technician nationwide
Volvo Certified Damage Repair	Advanced CAR-O-LINER chassis alignment and measuring system to restore your Volvo to a factory state after a collision. PIVAB spray booths and Volvo-approved paint to ensure high-quality finishing. Located in Klang Valley and Penang.